



Wednesday, November 13<sup>th</sup>, 2019  
 5:30 – 8:00 pm  
 Reed Smith LLP  
 101 2<sup>nd</sup> Street  
 18<sup>th</sup> Floor  
 San Francisco, CA 94105

**Secondary Markets for Private Equity (5th Annual)**

**Agenda**

- 5:30-5:50 pm Registration and networking
- 5:50 pm Welcoming Remarks
- 6:00 pm Guest Speaker: **Dan Farrell**
- 6:30 pm Investment Panel
- 7:30-7:50 pm Networking
- 8:00 pm Event Conclusion

**Guest Speaker**

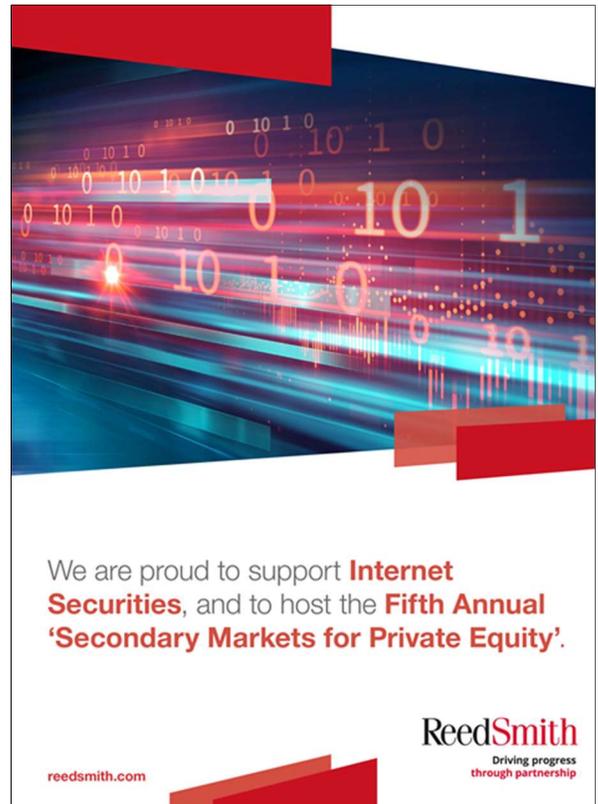


**Dan Farrell**  
 Privos Capital  
 Chairman & CEO

Mr. Farrell is the Chairman & CEO of Privos Capital, a global Multi-Family Office LP (MFO). Privos partners

with single family offices, multi-family offices, sovereign and royal families, their funds, foundations, and portfolio companies, in leading financial centers, as well as in the BRICS, N-11, ASEAN, MINT, and Frontier Countries of the Emerging Markets.

Privos' main business is working exclusively with its family office LP partners on global expansionist activities, capital allocations, strategic alliances, joint ventures, secondaries, directs, co-investments, and



philanthropy. We are active up and down the capital stack across most sectors, including real estate, fashion, art, technology, AI, alternative energy, life science, biotech, infrastructure, shipping, and aviation. In Los Angeles, we focus on film finance, new media, and entertainment. In London, Geneva, and Doha, we serve our European and Arab family office partners while in Hong Kong we work with Chinese, Japanese, and Korean family office LPs.

Privos partners with our family office partners (SFO, MFO, HNWI, UHNWI) as allocators of capital across diverse asset classes, including private equity, venture capital, and hedge funds. We are active worldwide in Sustainable Investing, Impact Investing, ESG, and the 17 SDGs.

Mr. Farrell has lived and worked in New York, London, Europe, and the Middle East. He is one of the leading experts on the world wide investments and fund allocations of global family offices. Mr. Farrell currently serves as a senior strategic advisor to one of the largest sovereign wealth funds in the world, a leading private equity fund, and is on the Board of Directors of a global asset management firm. Prior to joining Privos, Mr. Farrell was a partner in an international law firm. He is a frequent speaker at private equity and alternative investing conferences. He has been featured in Bloomberg and the financial press.

## Investment Panel

### *Moderator*



**Richard Horning**  
Reed Smith  
Counsel

Rick joined Reed Smith in 2013 as counsel in the Global Corporate Group and Venture Technology Group in the Silicon Valley office. He has been representing technology companies in Silicon Valley, and globally, as an active participant in the Silicon Valley eco-system. He currently practices law as a member of the Emerging Growth / Venture Capital Group in the Silicon Valley office of Reed Smith LLP, a global law firm. Honored by his peers as a Northern California "IP Super Lawyer" and recognized in the International Who's Who of Internet and E-Commerce Lawyers 2009 as the "most highly nominated lawyer in the US", Richard has worked with a wide spectrum of domestic and international clients, from the classic "garage-based" start-up to Fortune 500 multi-nationals. He is a frequent speaker at international conferences in the US, Europe, India and Asia on the subject of the innovation economy and the

development of entrepreneurial eco-systems. Several of these presentations can be seen on YouTube. Mr. Horning holds a B.A. degree from U.C. Berkeley and a J.D. from Duke University School of Law.



**Kemper Ahl**  
Industry Ventures  
Senior Associate, Business  
Development

Kemper oversees deal origination for Industry Ventures' Secondary and Tech Buyout Funds, and is primarily focused on sourcing and valuing proactively-sourced secondary investments.

Industry Ventures is a full-stack venture capital investment firm, managing over \$3.5 billion across our late stage-focused Secondary funds, mid stage-focused Direct funds, early stage-focused hybrid fund of funds, and Tech Buyout fund. Our team addresses inefficiencies in venture capital with flexible solutions for entrepreneurs, venture funds, and limited partners.

Prior to Industry Ventures, Kemper worked as an Associate at Artist Capital, a New York-based merchant bank that invests in and provides advisory services to emerging fund managers and private businesses.



**Glen Anderson**  
CEO RainMaker  
Securities, LLC

Prior to founding RainMaker Securities, Glen worked in the institutional equities businesses of Oppenheimer & Co. in New York and Jefferies & Co. in San Francisco, where he focused on public companies in the mobile device, telecom infrastructure, enterprise networking and digital media sectors. Prior to his finance career, Glen worked as a technologist and management consultant. His technology work included engineering roles in the advanced computing business at IBM and in Motorola's mobile device business. Glen's consulting

roles included work for the New York Stock Exchange, Sprint Wireless and Comcast, among others in technology and organizational strategy.

Glen holds a B.S. Cum Laude in Mechanical Engineering and an MBA with Honors from The University of Chicago, along with international business studies at St. Gallen University in St. Gallen, Switzerland. Glen holds Series 7, 63, 79, 86, 87 and 24 securities licenses.



**Michael Caruso**  
Stealth Fund  
General Partner

Michael Caruso was part of the emerging digital media scene in San Francisco Bay Area over 25 years ago. As an early digital media pioneer, Michael held multiple senior sales leadership and business development positions, forging large partnerships with key partners like Amazon, eBay, Warner Brothers, and Mars, Inc. He is the Winner of the Silicon Valley Bank Entrepreneur Showcase as CEO of ClickFacts, a SaaS and malware detection company. At ClickFacts, Michael worked with leading brands like Microsoft, Bank of America, NewsCorp, and other brand leaders that valued cyber security, ad verification and brand safety. Eventually Michael's big brand connections and investment community relationships led him into Finance. Over the past seven years, Michael has worked in Private Equity, Secondary Funds, M&A, Private Placement Insurance and Cryptocurrency OTC. He is currently working with a handful of Family Offices.



**Dennis Riordan**  
Roundtable Capital Mgt  
Managing Partner

The manager of the Unicorn Privy Global Fund is Roundtable Capital Management, LLC. Dennis Riordan is the managing member and primary investment professional of Roundtable Capital Management. Mr. Riordan together with the Fund's advisors have been active in investing in private and public emerging growth companies for the last ten years. Dennis has invested

in several pre-IPO companies including Airbnb, Impossible Foods, Jawbone, Uber, Lyft, Dropbox Square, Twitter, and Alibaba before they went public. Mr. Riordan has been an investment professional for over 20 years and holds a B.S. degree in economics from Mercy College.

## Internet Securities® Management



**Michael Beardsley**  
Internet Securities  
Founder & CEO

Michael Beardsley has over 30 years of technology experience and over 20 years of investment banking and equity research experience. Mr. Beardsley founded Internet Securities in January 1999. Prior to Internet Securities, Mike worked for Merrill Lynch in New York City for four years as a sell-side equity analyst covering the data networking and telecommunications equipment industries. While at Merrill Lynch, Mr. Beardsley was a member of the number one ranked telecom equipment research team according to 'Institutional Investor' magazine and mentored by Joseph Bellace, who was later inducted into the Institutional Investor Hall of Fame of equity analysts. Prior to Merrill Lynch, Mike was a management consultant at J.P. Morgan in New York City working in the Firm's telecommunications department. Mr. Beardsley was also a senior telecommunications equity analyst at Pacific Growth Equities in San Francisco. Prior to Mike's Wall Street career, he worked for Hewlett-Packard in Cupertino and Sunnyvale for seven and one half years in marketing management and telecommunications management roles. Mr. Beardsley's positions at HP included: Marketing Program Manager, Product Marketing Engineer, Telecom Operations Manager, and Telecom Engineer.

Mr. Beardsley holds an M.B.A. from Columbia University, B.A. in economics from U.C. Berkeley, and A.S. in data communication from Foothill College. Mr. Beardsley possesses FINRA Series 7, 24, 63, 65, 79, and 87 licenses.



**Nick Henderson**  
Internet Securities  
Director of Corporate  
Development

Mr. Henderson is the  
Director of Corporate  
Development at Internet

Securities. In this role, he cultivates strategic partnerships and customer relationships with the objective of maximizing revenues and capitalizing on key business opportunities. Prior to Internet Securities, Nick Henderson was an Executive CFO at CFO Wise, Inc. and Partner at Grizzly Peak Capital. Mr. Henderson was also an active investor and executive in the mobile and radio industry sectors. In the radio industry, he led a number of roll ups as well as mergers and acquisitions involving various radio companies. Nick started his career as an engineer at Intel Corporation.

Mr. Henderson holds an M.B.A. from U.C. Berkeley's Walter A. Haas School of Business and a B.A. from Harvard University.



**Henry Wong**  
Internet Securities  
Chief Technology Officer

Henry K. Wong has over 15  
years of technology experience  
and over 10 years of marketing  
management experience. In his

role as Chief Technology Officer of Internet Securities, Mr. Wong oversees the planning, design, and implementation of the Company's Information Technology. Henry Wong has a marketing management and technology background from companies such as Intel Corporation and McDonnell Douglas (now owned by Boeing Corporation). Prior to joining Internet Securities, Mr. Wong worked at Intel Corporation for six years in product marketing and corporate development roles where he was involved with the Pentium processor/platform and launching the first 64-bit Itanium processor and systems. In addition, he recruited key server software developers and operating system vendors. Prior to joining Intel, Henry worked for an interactive television startup company and a server database firm.

Mr. Wong also has engineering experience from McDonnell Douglas where he was a lead information technology engineer developing several mission critical applications.

Mr. Wong has an M.B.A. from Columbia University and a B.S. in engineering from the University of California at Berkeley.

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